



 Sanlam

home grown

2020/21

Sanlam Group Enterprise
Supplier Development
Programme portfolio

The Sanlam Group Enterprise Supplier Development Programme is developing selected, black-owned SMEs within Sanlam's supply chain and target markets. By providing leading practice growth support, core business interventions and investment funding to these businesses, the project is transforming Sanlam's supply chain.

quick click

click on the
SME you
want to see



A: MARKETING, EVENTS & COMMUNICATIONS

- #A1 **dreamcatcher**
- #A2 **moving ads**
- #A3 **southern cross conferences**
- #A4 **inkanyezi marketing**
- #A5 **black creative ideas**
- #A6 **mind trix media**
- #A7 **keys communications**
- #A8 **nathan signs**
- #A9 **biza**
- #A10 **visual content gang**

B: AUTOWORKS

- #B1 **d&p auto body works**
- #B2 **felix's body works**
- #B3 **g and t autobody**
- #B4 **gmn panelbeaters**
- #B5 **reynolds auto care**
- #B6 **stanhope autobody**
- #B7 **clark's auto**
- #B8 **senatla panelbeaters**

quick click

click on the
SME you
want to see



C: CLEANING & WASTE MANAGEMENT

#C1 **orizoe services**

#C2 **sinako**

#C3 **wastewant**

D: INFORMATION TECHNOLOGY

#D1 **fireworkx**

#D2 **intermediate data systems**

E: HEALTH

#E1 **recomed**

F: HUMAN RESOURCES

#F1 **isilumko staffing**

#F2 **progressive IT resourcing**

quick click

click on the
SME you
want to see



G: CONSTRUCTION

- #G1 **judante**
- #G2 **wesbea projects**
- #G3 **seaboard construction**
- #G4 **msd construction**
- #G5 **ya mampela**
- #G6 **colab concepts architects**
- #G7 **ngcongca consulting**

H: BUSINESS SERVICES

- #H1 **officebox**
- #H2 **legaci**
- #H3 **nti solutions**
- #H4 **deb group solutions**
- #H5 **jonga systems**
- #H6 **rise uniforms**

Over the next few years,
the business development arm
of the programme will create
a pipeline of sustainable
black-owned enterprises.

#A1

dream catcher

multimedia agency



8 employees



100% black-owned



100% woman-owned



12 clients



2017 graduated

The sky's the limit

Dreamcatcher Multimedia is a full service creative agency. Their core business is media relations, coordinating events & conferences and brand activations. Owned by two media-savvy women with 15 years of experience between them, this business has put on some exceptional events and run media campaigns for government departments and corporates. Highlights include the 2010 World Cup Cultural Programme for the Department of Arts & Culture, the MTN SA Music Awards and handling media relations and publicity for SA Cities Networks, the Soul City Institute, the launch of DSTV's Mzansi Magic Channel and the Joburg Arts Alive International Festival.

Working together

Dreamcatcher focuses on the client's brief, ensuring the event or media campaign is a true reflection of the client's vision. They are flexible, fast and a pleasure to work with, delivering within budget and without compromising on quality. They have an outstanding track record and they treat clients as brand investment partners - becoming a committed part of your team.

go to 74 13th St, Parkhurst, Johannesburg
call 011 447 5655 / 082 559 1803
email mendoza@dreammultimedia.co.za
speak to Phindile Mkhabela

1999

Appointed as the service provider for the cocktail function of the Heads of State for the Thabo Mbeki Inaugural function

2007

Received the Mpumelelo Award for one of the best emerging companies in South Africa

2010

Selected as SA Tourism preferred events management supplier for the Department of Arts and Culture for two years in a row

2011

Created a reality model TV show - Diamond in Rough - from scratch, with De Beers as sponsor, which was flighted on Mzansi Magic

2014-15

Signed up Diners Club, Johannesburg Shopping Festival, Nestlé and Standard Bank as clients

2015

Joined the Sanlam Group ESD Programme



KEY CLIENTS Diners Club, SABMiller, Richard Branson, City of Johannesburg, Virgin Group, Bongoe TV Productions, The Presidency, MTN, Converse, Edgars, International Cricket Council

moving ads

mobile advertising and media



25
employees



100%
black-owned



70%
woman-owned



10
clients



2016
graduated

Moving and shaking

Moving ads is an alternative media agency, specialising in getting your brand where customers can see it. Their innovative - and different - advertising platforms include: mobile ads (truck branding), car wash advertising and branding on taxis. Moving Ads also does events and brand activations and offers a range of below-the-line solutions.

Making a mark

Since 2008, Moving Ads has been building strong brands through interesting and memorable media activations. They aim to leave a lasting impression. The owners of the business are passionate about religion and spend a percentage of profits every month on funding churches.

2007

Business was established

2009

Reached a staff headcount of 10

2012

Hired first Account Manager in charge of all client communications

2014

Moved to larger premises in Randburg and reached a headcount of 21 employees. Joined the Sanlam Group ESD Programme

2019

Updated our corporate identity

go to 918 Morkels Close, Halfway House, Midrand
call 011 805 0987 / 011 805 0605
email sisa@moving-ads.co.za
tinashe@moving-ads.co.za
speak to Tinashe Jacha
www moving-ads.co.za



KEY CLIENTS Multichoice, KIWI, Aspen, On Target Group, KFC, CellC, MoneyGram

#A3 southern cross conferences

conference planning and management



6
employees



100%
black-owned



65%
woman-owned



45
clients



2016
graduated

Events to remember

Cape Town based Southern Cross Conferences and Events (SCC) is a professional event and conference management company. Since 2003, SCC has successfully managed - small to enormous - events from beginning to end for a range of clients including NGOs, government departments, discerning corporates and SMMEs. SCC brings the 'WOW' factor to every event from large conferences with exhibition shows, workshops, speakers, translators and dinners to smaller, more intimate functions.

Big to small, start to finish

SCC provides good old-fashioned service and value for money. They use only great suppliers to produce memorable, world-class events. Clients get attention to detail from the get-go to completion. SCC invests creative time and energy into producing results that exceed your expectations. They recognise your brand and reputation are on the line, and deliver professionally, on-time and on budget.

go to 10 Edgemere Road, Elfindale
Cape Town
call 021 683 5106 / 082 414 4378
email gwyn@scconferences.com
speak to Gwynneth Matthews



KEY CLIENTS Transnet Rail Engineering, Perishable Products
Export Control Board, Levi Strauss SA, Primedia Lifestyle,
Woolworths, Cape Span

2012

Awarded the Transnet Engineering 100 Years Celebration event for 2000 guests, successfully done with less than a week turnaround time

2014 - 2015

Managed the SA Innovation Summit at the Cape Town Stadium, event included a tradeshow and public interaction for 4000 people

2015

Awarded The Green Building Council Annual Convention at the CTICC, successfully executing the planning, coordination and management of the event. Hosted a 3-day event for African Association for Public Transport (UATP) with exhibitors including translations and interpretation for visiting international delegates. Joined the Sanlam Group ESD Programme

2016

Awarded the Annual World Public Health Nutrition Association Congress at UWC for 1200 local and international delegates and exhibitors

inkanyezi marketing

events, marketing & business mentorship



2 employees



100% black-owned



100% woman-owned



10 clients



2018 graduated

Small enterprise, big impact

Inkanyezi develops marketing collateral for many small enterprises through the Small Enterprise Development Agency (SEDA). The company also does website design and event management, managing all sorts of events from 10 to 35 000 people. After gaining experience working for large corporates, Nonto Nyoni went out on her own with a passion and her pension package. The business has grown consistently benefitting from her experience, knowledge and understanding of the market. Inkanyezi offers clients value for money and professional service.

Learning along the way

Being a small enterprise itself, Inkanyezi Marketing is constantly exploring different ways to operate to ensure sustainability and allow her to employ more people.

go to No 1 Bridgeway, Bridgeways Precinct,
Cape Town
call 082 928 9923
email info@inkanyezimarketing.co.za
speak to Nyoni Nontokozo
www inkanyezimarketing.co.za

*** KEY CLIENTS** De Beers, University of Stellenbosch Business School, NSFAS, Cape Craft Design Institute, Sun International (Grandwest Casino), Cape Innovation Trust Initiative (CiTi), Petroleum agency, City of Cape Town

- 2007**
Started the business
- 2010**
Managed the fan park at Drakenstein municipality for 6 weeks (first big event)
- 2013 - 2014**
Managed some of the memorials for the late Nelson Mandela
- 2016**
Managed an event for Deputy President of SA and the Deputy President of China
- 2017**
Managed a three-day leadership conference for first international client
- 2019**
Completed MBA with main focus of research being entrepreneurship



dreamcatcher



moving ads



southern cross conferences



inkanyezi marketing

#A5 black creative ideas

events management and marketing



4 employees



100% black-owned



100% woman-owned



12 clients



2018 graduated

Professional pair

Black Creative Ideas was forged by a formidable and dedicated professional female duo with over 30 years marketing experience servicing the private and public sectors. This events management company brings ideas to life through unique design, bespoke products and imaginative events. They offer the full service: co-ordinating and producing every aspect of an event; providing a full creative design service from logos to corporate identities; and producing relevant and innovative marketing material. Black Creative Ideas has a presence in Cape Town and Johannesburg.

Powered by passion

Motivated by their love for what they do, the dynamic team pile passion into every event they do and strive to deliver more than is expected.

go to 3 4th Ave, Houghton Estate, JHB
40 Mayfield Ave, Rondebosch, CT
call 011 486 6030 / 021 685 1803
email whidaad@blackcreativeideas.com
lamees@blackcreativeideas.com
speak to Whidaad Hoosen (JHB)
Lamees du Toit - CPT
www blackcreativeideas.com



KEY CLIENTS Old Mutual, Aluwani Capital Partners, Community Chest, Voice of the Cape, Yabsat

2010

Launched the business

2013 - 2014

Produced and managed the EY Strategic Growth events for 2000 people

2015

YABSAT Epic Roadshow - 20 000 people over 7 days

2016

Managed the Community Chest Carnival, catering for 45 000 people, as well as the Community Chest Twilight Run with 9000 runners around the Cape Town city centre

2017

Managed and produced the Masisizane Fund 10 year anniversary awards ceremony

2018

4-day staff conference and gala dinner for the unveiling of Old Mutual's new brand identity
Cape Town International Film Festival, marketing expo and opening night

2019

Added a Production Manager and two interns to the team

2020

Launched 'Bloom by Black'

mind trix media

digital design agency



11 employees



100% black-owned



0% woman-owned



10/month clients



2019 graduated

The rise to stardom

Mind Trix Media is a top performing creative design agency that specializes in graphic design, website design, search engine optimization (SEO), social media management, public relations, copy writing, brand strategy and extend their clients' potential into the digital space. This company has won numerous awards including the much-coveted Global Business Leader Award in 2017 from Acacia Global and retains accounts through excellent service.

Delivering digital genius

The savvy team at Mind Trix Media is passionate about designing and bringing brand identities to life in interesting and innovative ways. They started servicing clients from the township of Gugulethu, providing solutions all the way to Zimbabwe, Texas, Angola and even Vietnam. This company is committed to transformation and demonstrates this through their 25% staff sharing fund. They believe that employees should benefit alongside the company as it grows from one creative idea to the next.

go to Unit 402, 4th Floor, 4 Loop Street,
Cape Town
call 021 637 8186
email bheki@mindtrix.co.za
speak to Bheki Kunene

 **KEY CLIENTS** Sanlam, Woolworths, Pension Lawyers Association

2009

Founded by entrepreneur Bheki Kunene

2014

PERA Best Emerging Business Award winner

2015

Hennessy Business of the Year Award; South Africa SMME Best Young Enterprise Small Business Award; Forbes Africa 30-under-30 List for 2015

2016

Titans SMME of the Year Award winner

2017

Acacia Global Business Leader Award winner

keys communications

township and urban out-of-home media



15 employees



100% black-owned



100% woman-owned



15/month clients



2019 graduated

The keys to the city

Established in 2009, Keys Communications is a township and alternative urban Out of Home Media Agency. This 100% black female owned entity specialises in Out of Home media offerings which include Township Wall Media, Township Spaza Branding, Alternative Urban Commercial Graffiti, Ambient Branding at the Markets and Indoor Media/Street Culture Collaborations. They also provide precision in audience targeting for each of their campaigns.

Connecting brands and audiences

Keys Communications bridges the gap between brands and audiences in various communities by creating access through their spaces. These urban and township spaces give your business full access and authentic engagements with the correct audiences for your campaigns. This unique offering allows your business to leave its mark on your selected audiences' everyday life experience.

go to 41 Gwigwi Mrebi Street, Newtown
Johannesburg
call 011 838 0745 /011 027 0745
email anisa@keyscommunications.co.za
speak to Anisa Kale

- 2009** Launched the business
- 2014** Introduced 3D & glow in the dark airbrushing
- 2018** Installed free wi-fi on most of our sites. Partnered with TGI/Ask Africa for our sites to be part of their ongoing Out of Home Research
- 2019** Enrolled in ASISA/Sanlam ED Programme. Expanded reach and audience by securing sites in the urban spaces

*** KEY CLIENTS** ABinBev, AEGIS media, Clover, Shell, MTV, McCain Foods, Wave Maker, Media Com, Mindshare, The Media Shop, Mondelez International, Ogilvy Johannesburg, Mediology, Hitch Digital, Starcom, Zenith Media

nathan signs

sign manufacturers



5 employees



100% black-owned



0% woman-owned



15/month clients



2019 graduated

Lights on

NathanSigns is Cape Town's leading manufacturer and installer of signage to the retail, financial, telecommunications, motor, property and leisure industries. Their service offering includes illuminated signs and light boxes, flex face signs and lightboxes, billboards, pylon signs, 3D fabricated & vacuum forming signs, vehicle wraps and fleet branding. Run by husband and wife team, NathanSigns has completed exciting projects for companies including Cubana, Ripley's Believe It or Not, Mojo Market and Digital Express.

From home to the world

Specializing in neon signs, this family business operates from a homebuilt workshop. Their custom-made productions function as corporate identity, information or way finding systems or advertisements, allowing their clients to communicate one of a kind messages to their chosen audience. Originally founded in the 1980s, NathanSigns continues to source a large percentage of their raw materials locally, while ensuring quality is never compromised.

go to 20 Abram Katz Avenue, Montana
Cape Town
call 021 934 3348 / 073 649 3454
email nathansignsneon@telkomsa.net
speak to Robin Nathan

2015

Started doing work for corporates and bought first neon plant

2016

Nominated for the Complete Ripley's Believe It Or Not project completion at V&A Waterfront

2017

Increased from 2 to 6 staff members. Bought brand new company vehicle and trailer

2018

Purchased second neon plant



KEY CLIENTS Cubana, Digital Express, Moonlighting Productions, Stones, FoodLovers Market



black creative ideas



mind trix media



keys communication



nathan signs



advertising cost specialists



4 employees



51% black-owned



51% woman-owned



8 clients



2019 graduated

A good save

Biza is one of Africa's leading advertising and marketing cost-saving partners. These advertising cost specialists provide the business intelligence your business needs, by driving savings and efficiencies across your advertising and marketing spend. Biza's proprietary benchmarking tools, templates, and methodologies bridge the gap between your marketing team and procurement, providing reconciliations and reporting with transparency and exceptional results.

Built on solutions

Founded 5 years ago by ex-agency professionals and experts Thando and Andrew, this dynamic duo services clients in the retail, FMCG, pharmaceutical and financial services space with a deep understanding and knowledge that sets Biza apart. Each solution is tailor made to suit clients' needs and budget constraints within 24 hours, ensuring that clients are updated on industry trends, upskilling and learning. It's all in a days' work for Biza.

go to 99 Winton Crescent, Woodbridge Island
Cape Town
call 074 671 7288
email andrew@biza.co.za
speak to Andrew Olsen

2016
Launched Biza Holdings

2016 - 2017
Created benchmarking platform, to facilitate benchmarking and reporting process

2018 - 2019
Team expanded to 3 and then grew to 4

2020
Greater investment in platform to automate further and to extend service offering



KEY CLIENTS

Sanlam, Santam, MiWay

#A10 visual content gang

production studio



3
employees



100%
black-owned



0%
woman-owned



15+
clients



2019
graduated

Behind the story

Visual Content Gang is a young, black creative content production studio that is obsessed with streamlining all content production processes to make their clients lives easier & achieve their goals. They use a long-term strategic approach to create high-quality content across all platforms for brands, agencies & artists that connects them to their audience.

Reaching the goal

Visual Content Gang ensures your final product always exceeds your expectations by being with you every step of the production journey. Their services ranges from coming up with the creative behind the big idea, to sourcing the talent and perfect location for execution right through to the final editing moments before presenting your masterpiece. No concept is too big or small for this innovative team.

2014

Started the business at home and then moved into first office in Woodstock, Cape Town

2016

Opened second office in Johannesburg

2017

Collaborated with LA-based company on a Tidal Exclusive with Damian Marley across numerous African countries

2018

First TV show on MTV Base, Gqom Nation

2019

Produced an international TV show on MTV Base called Yo! MTV Raps for an African audience

go to 16 Jan Smuts Avenue
Parktown

call 083 580 7074 / 081 795 4049

email zunaid@visualcontentgang.com

speak to Zunaid Green



KEY CLIENTS MTV Base, Ogilvy& Mather, FOXP2, Showmax, Phillips, King James, The Foschini Group

#B1

d&p auto bodyworks

auto body repair



16 employees



100% black-owned



100% woman-owned



60/month clients



2015 graduated

Family values

D&P Auto Body Works is a family run business started 20 years ago when a lack of skills in the sector was stalling the growth of the auto repair industry. This hands-on, husband-and-wife team who were joined by their son ten years ago, are experts at repairing cars. They are focused on quality and work on a one-on-one basis with their employees to ensure every job gets the best service.

Feet on the ground

D&P Auto Body Works grew from humble beginnings in Douglas George's mother's 2.5 x 2m garage, with a small wendy house for an office. Now they run a 3000m² workshop and have managed to keep 12 people employed through some challenging times. Thanks to the Sanlam Group ESD Programme they have improved the financial and administrative side of the business, succeeding where many small businesses fail. By working hard to make it success, this family business is a not only providing a good service to customers - it is also an asset to their community.

go to Unit 4-6, 89 7th Ave, Retreat
Cape Town
call 021 715 5821 / 021 713 2214
email dnpauto@mweb.co.za
speak to Dustin George



KEY CLIENTS Santam Insurance, Hollard, Bryte, Smart, Alexander Forbes

1994

Started the business with a small workshop and a wendy house as an office

2008

Moved to bigger premises with one unit

2009

Added a second unit

2010

Added a third unit and our first spray booth

2013

Joined the Sanlam Group ESD Programme

2016

Acquired all the equipment needed to repair between 70-80 vehicles per month

2019

Toyota, Audi and VW approvals

felix's body works

motor body repairs



10 employees



100% black-owned



60% woman-owned



425 clients



2017 graduated

Early beginnings

Felix's Body Works, based in Athlone, is one of Cape Town's leading panelbeaters. The family business, passed on from father to son, has been in the industry for more than 50 years. It was the first black company in this trade and today boasts a level 1 BEE contribution.

Years of experience

Felix's Body Works has retained the same staff for many years ensuring the collective experience within the company exceeds 50 years. This ensures customers are always getting the best advice and quality. Their loyal and highly competent team strives to delight their customers with repairs.

go to 1 Reen Avenue, Athlone Industria 1
Cape Town
call 021 637 1223 / 073 283 3552
email felix's1@intekom.co.za
speak to Leslene Felix

1952

Business was started

1990

Got affiliated with most insurance companies such as Mutual & Federal, Zurich, SA Eagle, etc

2000

Started doing repairs for Bidvest care hire and Hertz

2013

Started with Outsurance

2015

Joined the Sanlam Group ESD Programme



KEY CLIENTS Outsurance, Santam, Alexander Forbes, Mutual & Federal, CTU, Bidvest



biza



visual content gang



d&p auto body works



felix's body works

g and t autobody

motor body repairs



15 employees



100% black-owned



100% woman-owned



661 clients



2017 graduated

Quality guarantee

GandT Autobody is a fully accredited Major Structural Repairer (MSR) and panel-beating auto-shop based in Randburg, Gauteng. Customers can be assured of quality workmanship, dedicated service and quick delivery times. They offer a full range of panelbeating and repair services, with a drop-off and collection service for all clients, a tow-in service and full insurance cover for vehicles being repaired in the shop. All workmanship carries a three-year guarantee.

One woman's drive

A woman in this male-dominated business, Thembi started GandT Autobody after working her way up from cleaning cars to managing a workshop. With 30 years experience in the industry, she prides herself on a well-organised workshop that provides great service. GandT Autobody is fully accredited by the Retail Motor Industry (RMI) organisation and a number of insurance companies. They have recently achieved Mazda Approval, allowing them to repair Mazda's still under warranty.

go to 17 Susan St, Strydom Park, Randburg
Johannesburg
call 011 791 2867
email thembi@gtautobody.co.za
speak to Thembisile Sithole

2010
Started the business

2013
Employed 13 staff

2014
Hired an Estimator to prepare quotations

2015
Signed contracts with eight insurance companies. Joined the Sanlam Group ESD Programme

2016
Business is flourishing thanks to planning bookings well, quality service and return business

*** KEY CLIENTS** Santam Insurance, Mutual and Federal Insurance, Hollard Insurance, Renasa, Standard Bank Insurance, Quicksure, Zurich, COD, walk-ins and various motor dealers

gmn panelbeaters

motor body repairs



7 employees



100% black-owned



80% woman-owned



150 clients



2017 graduated

A tidy business

GMN Panelbeaters operates out of a large workshop with excellent facilities, in Parow. Its central location makes the business easily accessible to showrooms and dealerships in the Voortrekker Road, Parow, Goodwood and Bellville areas. With seven years of experience, GMN provides excellent quality panel beating, spray painting and suspension/mechanical damage repairs to government, insurance companies and the public. GMN uses only the industry leading brands and materials, and runs a well-organised, clean workshop.

Work ethic

GMN Panelbeaters delivers outstanding and professional customer service to every client. They pride themselves on their core principles of quality, discipline, honesty, respect and leadership. They are hardworking, focused and take pride in all the work they do. GMN is run with integrity, drive and an unstoppable passion for the trade. They aspire to develop long-term relationships with their customers and believe fairness, dignity and reliability are the foundations of their business.

2009

Started business - shareholders are also management with active duties on the work floor

2011

Employed two workers

2014

Relocated to a larger workshop and employed three more staff members

2015

Joined the Sanlam Group ESD Programme

go to 20 Jones St, Parow, Cape Town
 call 021 911 2013 / 072 891 0988
 email gelbandengelbrecht@telkomsa.net
 speak to Michelle Gasnola

*** KEY CLIENTS** Sanlam, Western Cape Government, Zurich, Santam, Standard Bank, Hollard, ABSA, Mutual & Federal

reynolds auto care

auto body repair



25
employees



35%
black-owned



0%
woman-owned



700
clients



2016
graduated

Driven by passion

Reynolds Auto has a passion for understanding their customers' needs. They work with uncompromising drive, always maintaining the highest quality workmanship and service excellence. This small business aspires to be leaders in the auto body repair industry in South Africa. They always try to accommodate their customers' requirements and make sure every customer leaves the workshop satisfied and happy.

Customer is king

Reynolds Auto's service promise is to treat every customer as its highest priority. They use best practice processes to ensure complete customer satisfaction, in the most cost effective way. Reynolds' employees are some of the most committed, passionate and highly skilled people in the trade. The business is constantly working to keep up with the new innovations, machinery and technologies in the industry - so they can provide the best possible service.

go to 97 Retreat Rd, Retreat, Cape Town
call 021 712 7451 / 082 662 5696
email sharief@reynoldsauto.co.za
speak to Sharief Reynolds

2010
Awarded a Drive-Through Assessment Centre for Mutual & Federal

2011
Opened a new branch in Claremont in conjunction with Mutual & Federal

2012
A year for changes, Reynolds headed on a new 'greener' path

2014
Opened a new shop in Tygervalley. Joined the Sanlam Group ESD Programme

2016
Secured the Mutual & Federal ESD Programme

*** KEY CLIENTS** Hyundai, Mekor, Honda, Mazda Suzuki, Renault, most insurance companies, trade-ins, fleet customers

#B6

stanhope auto body

auto body repair



9 employees



51% black-owned



51% woman-owned



1000 clients



2016 graduated

Taking pride

Stanhope Auto Body is a medium-sized business specialising in auto body repairs, chassis straightening and spray-painting. The two partners who run this thriving business are passionate about the industry. They take pride in each vehicle's process of transformation from the beginning to the end. But most of all, they enjoy the satisfied looks on their clients' faces when the job is done on time and well.

Getting it right, on time

Stanhope builds strong personal relationships with their clients and has an excellent rate of return-business. They are able to focus on a client's individual needs, to ensure the job gets done right, first time. Ensuring outstanding turnaround times and excellent service delivery is why their clients keep coming back.

go to 24 Stanhope Rd, Germiston
 call 011 615 7350
 email julie@stanhopeauto.co.za
 speak to Julie Antonio

*** KEY CLIENTS** Super Rent, BrandHouse, Pick n Pay, Ekurhuleni Metro, Edward Snell, Metrofile

2006

Started business

2007

Moved to current address with a steady flow of clients

2008

Landed first big contract with Value Logistics and employed more staff

2009

Renovated workshop to make it more customer friendly

2014

Joined the Sanlam Group ESD Programme

2015

Able to maintain a positive outcome, despite the challenging economic situation



g and t autobody



gm panelbeaters



reynolds auto care



stanhope autobody



#B7

clark's auto

auto body repair



11
employees



100%
black-owned



90%
woman-owned



1500+
clients



2018
graduated

A woman's touch

Clark's Auto is a panel and paint shop business run by woman in what is typically a man's world - making for some interesting stories! Delivering a fast, reputable service means that new contracts and opportunities present themselves every week, and they have service levels agreements with many insurance companies and three big car rental companies.

Location, location, location

Located near to Durban airport makes Clark's Auto a perfect choice for car rental company fleets. Understanding their clients' need to get cars back on the road, they offer top quality workmanship with a quicker-than-normal turnaround time.

2014

Started business

2016

Awarded contract with the Avis fleet

2017

Joined the Santam programme to build the brand

go to 12 Krishna Desai Circle, Trurolends
Tongaat, North Durban
call 032 944 6333 / 076 910 5802
email info@clarksauto.co.za
speak to Shantal Naidoo



KEY CLIENTS Avis, EuropCar, Outsurance, Mutual & Federal, Santam

senatla panelbeaters

auto body repair



18 employees



100% black-owned



51% woman-owned



900+ clients



2018 graduated

Getting the nod

In 2007, this dedicated husband-and-wife team bought the panel beating business that he had been managing for more than 16 years. In 2012, Senatla Panelbeaters was awarded a grant from the DTI that helped purchase new equipment, and allowed the business to flourish. In 2013 the business got Kia approval, followed in 2016 by approval from Mazda and Tata. They are currently being audited to get Hyundai and Honda approval.

A skilled workforce

Senatla Panelbeaters strives to offer good service to their customers. Most of their staff are highly experienced and have worked for the business for many years. The owners recognise the value of a skilled workforce, and dedicate time and money to training unskilled workshop staff to qualify as panel beaters.

2007

Bought the business

2012

DTI grant helps to buy new equipment

2013

First approval from Kia

2016

Approval from both Mazda and Tata

go to 170 Mitchell Street, Pretoria West 0183
call 012 327 6025 / 082 888 4408
email winnysenatla@telkomsa.net
speak to Winny Vilankuly



KEY CLIENTS Outsurance, Santam, Standard Bank Fleet, South African Post Office & SAPS

#C1

orizoe services

cleaning services



56
employees



100%
black-owned



100%
woman-owned



6
clients



2017
graduated

The secret service

Orizoe is a Johannesburg-based company that offers a diverse range of cleaning related services. These include: contract cleaning, washroom & hygiene, pest control, window cleaning, garden maintenance, grass cutting, carpet & upholstery cleaning. They add value to your business by freeing up your valuable resources to focus on their core business, while Orizoe creates a healthy and productive environment for your business to flourish.

A clean sweep

Orizoe Services lives their 'service quality' business strategy. The business is committed to building long-term relationships with their customers by offering a consistent, innovative and quality service. Their vision includes continuously growing and upskilling their staff through dedicated training and skills development programs.

go to 45 Homestead Road, 1st Floor
The Avenues Office Park, Rivonia
call 010 900 4980 / 082 849 9044
email admin@orizoervices.co.za
speak to Orinda Ntsompo



KEY CLIENTS Ekurhuleni Municipality, City of Joburg, Housing Company Tshwane, Housing Development Agency, Department of Rural Development and Land Reform, Johannesburg Property Company

2011

Won first cleaning contract, which is still running

2014

Received Certificate of Recognition of Best Performance from our major client and reached the R5million mark in turnover

2015

Finalist in the Sanlam/Business Partners Entrepreneur of the Year Competition - Emerging Business Category. Joined the Sanlam Group ESD Programme

2016

Finalist in the 15th Annual Oliver Empowerment Awards - Fast growth black-owned SMME category

sinako

cleaning and facilities management



25 employees



100% black-owned



100% woman-owned



5 clients



2017 graduated

Tip top training

Sinako is a 100% black-women-owned company specialising in large cleaning contracts. They work 24 hours a day cleaning government and corporate buildings, the airport, sporting facilities, industrial facilities and cleaning after events. Sinako are good at what they do because they train their staff. Started by two women who had hit a ceiling in their employment, they provide mobility in the business for their employees. They keep their customers happy by delivering the required standards, but always going the extra mile.

Wonderwomen

Sinako keeps up to date with the new technologies in waste management and green building requirements to ensure they provide the best service. Their cleaning contracts are always renewed, often longer than the stipulated time. Sinako management is visible at all their sites. The business prides itself on the high quality of work it delivers and the loyalty and honesty of its staff. Sinako employs 80% women - most of their employees are the main breadwinners in their households.

go to NY 89 No 84, Guguletu, Cape Town
 call 073 584 9546 / 072 385 7406
 email sinako@mweb.co.za
 speak to Nomaphelo Mtwecu

2000
First big contract with the Port Elizabeth Airport

2001
Won Entrepreneur of the Year award from Western Cape Business Opportunities Forum

2002
Awarded the Engen Head Office contract

2003
Emerging Entrepreneur of the Year award from Sanlam

2006
Awarded Best Service Excellence by Robben Island and won the Sanlam contract

2007
Branched into Facilities Management

2015
Joined the Sanlam Group ESD Programme

 **KEY CLIENTS** Sanlam, Sanlam Wealth



clark's auto



senatla panelbeaters



orizoe services



sinako

waste want

waste removal and sorting



35
employees



100%
black-owned



45%
woman-owned



73
clients



2015
graduated

Green clean

Wastewant is a waste management company specialising in waste minimisation and recycling. Their dedicated staff is committed to a 'zero waste to landfill' strategy. Wastewant offers several waste management solutions, including 'integrated waste management' where Wastewant employees are stationed onsite to separate waste at the source.

Changing lives

Wastewant operates with a strong social component at heart. The company creates direct employment for people from the Elim Night shelter and the Elsie's River community. All Wastewant staff is from impoverished areas, with at least 35% employed directly from the night shelter. Wastewant also serves as a buy-in-centre for anyone wanting to sell recyclable waste.

go to Unit 20a Coleman Park, 23rd Street
Elsies River Industria, Cape Town
call 021 591 2054/57 / 083 554 7855
email sales@wastewant.co.za
speak to Rowen Anderson

*** KEY CLIENTS** Santam, City of Cape Town, Quality Beverages, Public Works Department and all our schools on our collection list

2010
Established WasteWant with a branch in Stikland

2013
Opened second branch in Elsie's River with a focus on alleviating poverty through direct employment. Joined the Sanlam Group ESD Programme

2014
Secured first major integrated waste management contract at Santam Building

2016
Combined two sites into one larger premise, with a weighbridge to assist in weighing process

fireworkx

IT design and support



20 employees



10% black-owned



0% woman-owned



20 clients



2016 graduated

Making the complex simple

Fireworkx is a bespoke software, design & digital agency, developing custom systems and applications for corporate & mid-sized organisations. They offer end-to-end elegant and robust solutions with a specific understanding of the financial services sector. Their expertise lies in making the complex simple and the User Experience extraordinary, and are passionate about having clients for life.

“Human Centred Design”

Fireworkx is focused on a total Digital Experience (DX) - building solutions that engage end customers digitally on their own terms. Digital Experience is part art, part science. For Fireworkx this means starting with a Human Centred Design, rather than a tech-centred design. In order to create meaningful solutions they begin with gaining a deep understanding of their clients' needs, and only once this is 100% clear do they focus on the technology. Fireworkx has a tried and tested framework to ensure DX success.

go to The Pump House, Albion Spring
 Rondebosch, Cape Town
call 021 685 0600 / 082 656 6560
email steve@fireworkx.co.za
speak to Steve Mathew

*** KEY CLIENTS** Sanlam, Glacier, RCS, Prudential, Old Mutual, The Clothing Bank (pro-bono NGO)

1999

Started business and secured first customer

2005

Listed in the 2005 edition of the Corporate Research Foundation's (CRF's) "South Africa's Most Promising Companies"

2009

Fireworkx successfully diversified from a strong financial services dependency into retail and general services clients, and as a result managed to survive the financial crisis - strengthening as a business, growing in headcount and turnover

2014

Joined the Sanlam Group ESD Programme

2015

Secured three new major financial services clients on a strategy shift from project- to client-focus

2016

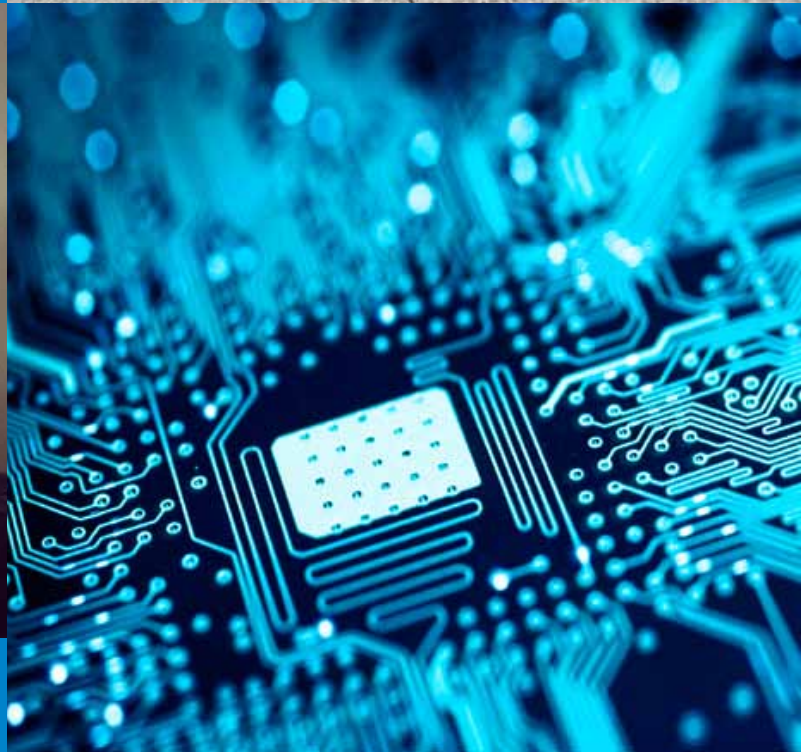
Secured a significant BEE Director and Shareholding Partner



wastewant



fireworkx



intermediate data systems

#D2

intermediate data systems

ICT services



7 employees



100% black-owned



0% woman-owned



3 clients



2019 graduated

Bringing connectivity to you

Intermediate Data Systems was established in 2007 with the aim of providing professional Information Technology solution to areas that previously were without connectivity. They provide ICT strategies and services with long term commercial benefits that meet every clients' individual needs. Their service offering includes network services, custom mobile application development, strategy and compliance and Big Data Analytics for actionable intelligence.

Developing the community

Intermediate Data Systems specialises in creating connectivity in unlikely settings, with highlights including WI-TAXI, where they provided free internet connectivity to taxi commuters in the morning. They also have a key interest in improving the countries' education system by providing ICT support and solutions to schools in previously disadvantaged areas. Intermediate Data Systems looks to create partnerships with companies that enhance Black Economic Empowerment, affirmative action and employment equity in South Africa.

2007

Launched business

2014

Provided free internet connectivity to South African citizens who commute via taxi every morning

2016

Provided lease desktops for students to write their final exams

2017

Printed exam papers for students to write their final matric exams

go to 90 Rivonia Road, 2nd Floor,
North Block TBE, Sandton
call 083 366 6747
email marcus.thomo@intermediateds.co.za
speak to Marcus Simakade Thomo



KEY CLIENTS Department of Higher Education, ABSA Bank Limited, Mmatli Techno Services, PAN Africa, WI-TAXI

#E1

recomed

online medical booking system



14
employees



100%
black-owned



0%
woman-owned



1100
clients



2017
graduated

Booking breakthrough

RecoMed is an online booking platform that allows patients to find and instantly book appointments with a diverse selection of nearby doctors, dentists and other health professionals anywhere in South Africa. It is a free service to patients that allows them to easily, quickly and safely book appointments from their phones, tablets or PC's. Patients can also rate and recommend the practitioners they visit.

A healthy outcome

RecoMed is the first health technology company to release a booking API for partner integrations, and is the fastest growing platform of its kind. Health practitioners pay a monthly fee for their RecoMed profile which includes a detailed listing on RecoMed, search engine optimisation, patient appointment communications via email or SMS, and more.

2013

Company was founded and launched

2014

Signed 100th RecoMed customer

2015

Joined the Sanlam Group ESD Programme

2016

Activated 1000th paying subscriber and powered bookings for Medicross nationally

go to #4 Kipling Place, 337 Lower Main Rd
Woodstock, Cape Town
call 021 447 3662 / 083 786 8310
email sheraan@recomed.co.za
speak to Sheraan Amod



KEY CLIENTS Metropolitan Health Group, Momentum, GEMS, CareCross, Medicross / Netcare, Clicks, Med-e-Mass (Practice Management Application/PMA provider), Allegra (PMA), Solumed (PMA), BASA (Biokineticist Association of South Africa)

#F1

isilumko staffing

recruitment



96
employees



78%
black-owned



46%
woman-owned



>50
clients



2015
graduated

All-round recruitment

Isilumko specialises not only in National Recruitment and Staffing but also in Brand Activation and Promotional Campaign solutions, nationwide. Isilumko serves as a recruitment all-rounder, as they have access to an excellent talent pool of people, who they consistently manage to ensure good performance and productivity. Isilumko delivers tailor-made, flexible staffing and labour outsourcing solutions that improve their clients' bottom line by reducing costs, improving efficiencies, streamlining processes and ultimately increasing productivity.

Finding the perfect fit

Isilumko ensures that only the most suitable people for the job are placed - permanently, temporarily or on contract. They have knowledge and experience in selecting the best candidate for the job, and manage their placements' performance and productivity. Isilumko has maintained a large workforce database of verified, experienced and qualified candidates. Isilumko's Activate division gives it access to a demographically diverse database of tertiary students and graduates across age, gender and race.

go to La Rocca Office Park, Block G
321 Main Road, Bryanston
call 011 267 2920 / 082 459 0704
email nritika@isilumko.co.za
tenders@isilumko.co.za
speak to Nritika Singh
www isilumko.co.za

 **KEY CLIENTS** Discovery, Media 24, Shell, Shoprite,
Sanlam, HDA, JDA, GPAA

1991

Business was established

2004

Registered as Isilumko
Staffing (Pty) Ltd

2013

Joined the Sanlam Group
ESD Programme

2014

Joined EOH, Youth Job
Creation Initiative

2016

Became a Level 1 BEE
contributor

#F2 progressive IT resourcing

IT recruitment



4 employees



100% black-owned



100% woman-owned



10/month clients



2019 graduated

Perfect match

Progressive IT is an IT resource recruitment agency, offering services that include recruitment of permanent and independent contract resources for the Information Technology (IT) space. Their recruitment reach spans from project secretary through to IT Directors across all technology platforms, ensuring your company has the best candidate for the job. They strive to be top of mind for all your IT needs and strive to deliver the ultimate standard of professionalism to your team.

The right delivery

Not only does Progressive IT Resourcing provide a wide selection of candidates for your organisation, but they also conduct interviews with the possible candidates, conduct stringent background checks and maintain a relationship with your organisation to ensure both the candidate and organisation are happy. Adding value to your team is top priority for this company, and they pride themselves on always delivering on their promise.

2003

Started in 2003 as a Sole Proprietor with Sanlam Group and Woolworths as anchor clients

2009

Staff complement grew

2012

Company growth led to changing from Sole Proprietor to (Pty) Ltd

2013

Started offering small to medium sized companies HR services viz. setting up contracts for permanent resources, leave rosters, NDAs, company policies, etc

go to 59A Pope Street, Salt River
Cape Town
call 021 448 1636 / 083 320 0711
email hasiena@progressiveit.net
speak to Hasiena Mukadam



KEY CLIENTS Sanlam Group, Woolworths, Nedbank, Shoprite, Old Mutual, Afrocentric, MMI Group, Vodacom, MigrationWare, AmIT Technologies

#G1

judante

building and construction



105 employees



100% black-owned



33.3% woman-owned



>20 clients



2017 graduated

Family foundations

Judante Building Solutions are a young team of highly skilled, experienced and trusted building professionals. They do any property maintenance, renovations or new building in Cape Town and around the Western Cape, anything from plumbing and brickwork to painting, carpentry and tiling. This dynamic - family business - aims to provide a stress-free building experience with integrity and a focus on quality.

Builder's guarantee

Judante are so confident in the quality they deliver, they back it with a one-year workmanship guarantee. The company is a fully compliant legal entity, affiliated to work with several insurance companies. Their excellent track record means customers can be assured they will not 'run away' in the middle of a project. A list of satisfied client testimonials and photos of jobs completed can be found on their website.

go to 8 Hawthorne Rd, Heathfield
Cape Town
call 021 712 1588
email info@judante.co.za
www judante.co.za

2010
Registered the business

2011
Incubated the family business and acquired all industry compliances

2012
Completed first job for R8000

2013
Acquired first fleet of five vehicles and took on 17 staff members

2014
Joined the Sanlam Group ESD Programme

2016
Successfully completed largest contract since inception, worth R4.5million



KEY CLIENTS Santam Insurance, OM Insure, ABSA Insurance, Standard Insurance Limited, Hollard Insurance; Grinaker-LTA



recomed



isilumko staffing



progressive it resourcing



judante

#G2

wesbea projects

building maintenance and construction



11 employees



100% black-owned



100% woman-owned



15 clients



2018 graduated

A committed couple

Wesbea Projects is a building maintenance and construction business that started in 2007 with a bakkie and a dream. The husband-and-wife team have consistently worked their way up the ladder, and now confidently handle corporate and private projects. The business specialises in everything from repairs to the full building service. Their largest contract to date was a successful private building project done from beginning to end, worth more than a million rand.

In-house service

Wesbea Projects have over 30 years' experience and can offer the whole range of services in-house. Where other companies need to sub-contract, they offer in-house electrical, plumbing, glass and even flooring services, in this way they can ensure attention to detail and good quality.

2007

Business started

2008

Registered the business

2009

Got onto the Santam panel

2010

Got onto the Standard Bank panel

2016

Completed biggest project - a residential project worth more than R1million

go to 114 New Canada Road
 Pennyville, Soweto
 call 011 473 0161 / 082 394 1411
 email info@wesbea.co.za
 speak to Ruth Serena

 **KEY CLIENTS** Santam, Zurich / Bright SA, Old Mutual Insurance, Patch ORT

#G3

seaboard construction

building maintenance and construction



18 employees



100% black-owned



0% woman-owned



>10 clients



2018 graduated

A change in focus

Seaboard Construction does repair and construction claim work for various insurance companies. The business initially operated as a traditional, family-run construction business, until a fortuitous referral from a happy client led them to change their focus to insurance companies. It was a challenge to get accepted by insurance companies but they persevered until they succeeded. Demonstrating determination and delivering quality work, Seaboard Construction has never looked back.

Building the experience

Seaboard Construction focuses on creating an experience, not just a service. They are customer-centric, maintaining "Everyone can paint a wall, but we ensure the whole process - from being to end - is a good experience".

go to 2419 Albertina Sisulu Road
Florida, Johannesburg
call 011 673 0101 / 082 379 1489
email info@seaboardconstruction.co.za
speak to Raef Meyer
www seaboardconstruction.co.za

- 2001 Business transferred from father to son
- 2004 First insurance company contract from ABSA
- 2009 Awarded contracts with Santam and other insurance companies
- 2012 Worked at Ferrari & Maserati in Sandton - a definite highlight!
- 2019 Completed the rebuild of the girls hostel at Assemblies of God School in Henley on Klip

*** KEY CLIENTS** Santam Insurance, Old Mutual Insure, Absa Insurance, Zarbon Coal and high net worth individuals

msd construction

building maintenance and construction



35 employees



100% black-owned



70% woman-owned



10 clients



2019 graduated

Building and training for quality

MSD Construction strives to be recognised for exceptional service and quality standards within the construction, building maintenance and asbestos removal industries. This family-run business is proud of the high quality work they offer. They have extensive experience in the construction industry, with some leading staff members being in the business for more than 30 years. They invest substantially in training their staff and 90% of their employees are from the disadvantaged areas around Cape Town, like Mamre and Atlantis.

Peace of mind

MSD Construction is very experienced at successfully completing large and small projects. Their industry experience, pragmatic and professional approach, and their level of quality and service ensures their clients have peace of mind.

go to Unit 1, 18 Lauda Road
Killarney Gardens, Cape Town
call 021 552 5056
email sedick@msdcon.co.za
speak to Sedick Daniels

2004
Business established

2009
Awarded contract to build all the support buildings on a power plant in Atlantis

2012
Built the food court at the Cape Town Station

2014
Completed the Administration building at Table Bay Nature Reserve and did renovations at the Bloemendal Restaurant in Durbanville

2016
Renovated the Cape Town Fish Market at Grand West Casino

*** KEY CLIENTS** Eskom, Koeberg Nuclear Power Station, Transnet, SA Post Office, Hollard Insurance

#G5

ya mampela

building maintenance



38 employees



100% black-owned



0% woman-owned



10 clients



2018 graduated

A clear start

Ya Mampela started humbly in 2004. With a friend's help, Rowan Cave bought a bakkie and some stock and started the business fitting flat glass for building and auto glass. Motivated to grow the business he moved into the construction industry, specialising in residential construction and building maintenance for private customers. After a challenging few years, a new partner came on-board and boosted the small business. They have gained building maintenance and repair contracts with insurance companies, and the business is growing.

Super drive

At the heart of Ya Mampela's success is their drive to be the best - a commitment to success shared by the owners and their dedicated staff.

2004

Started the business

2006

Awarded a government contract from SAPS

2014

Took on a 50% partner in the business

2015

Awarded a contract from Santam Insurance

2016

Partnership continues to flourish and business grows

go to 324 Marks Street, Watloo, Pretoria
call 012 772 4321 / 063 449 3874
email info@yamampela.net
speak to Rowen Cave



KEY CLIENTS Santam, Standard Bank Fleet, Auto Magic Silverton



wesbea construction



seaboard construction



msd construction



ya mampela



#G6 colab concepts architects

architecture and interior design



10 employees



100% black-owned



80% woman-owned



20/month clients



2019 graduated

Designing concepts

Colab Concepts Architects is an architectural company that specialises in architecture and interior design. Founded in 2013 by Trevor Adams and Kirsty Ronné, a father-daughter team, Colab Concepts Architects provides project solutions that are fresh and dynamic. With 40+ years of practical architectural experience, they use timeless design principles to add meaningful and tangible value to urban spaces through elegant, functional and sustainable design.

Collaboration is key

Colab Concepts Architects believes that collaboration across creative disciplines is what's needed to practically answer the hard issues facing our country and design today. Following the clients brief, Creative Concepts Architects creates structures that are sensitive to our environment and respond well to its immediate context. Each project is an opportunity for a collaboration of skills, ideas and resources for young professionals and members in the team to create your architectural goals.

go to 24 Laurier Rd, Claremont
Cape Town
call 021 671 7342 / 076 875 1219
email kirsty@colabconcepts.co.za
speak to Kirsty Ronné

2013

Started with just one employee and has since grown into a sustainable business employing 10 people

2017

Set up the WHY ('We Hear You') Project - a mentoring network project to support women in architecture

2019

First year of profit recorded

2020

Retrospective highlights include some large-scale projects such as Welmoed housing estate and new replacement schools in the Western Cape. Graduated from the Sanlam/Edge Growth/ASISA programme

 **KEY CLIENTS** UCT, CPUT, UWC, Department of Education, Department of Human Settlements, PRASA, City of Cape Town, Burger King

ngcongca consulting

building maintenance



14 employees



100% black-owned



100% woman-owned



6 clients



2019 graduated

Insuring your building

Ngcongca Building Consulting is a dedicated construction company collaborating with different insurance companies such as ABSA Bank, Mutual and Federal, Nedbank, Nedgroup Insurance, Santam and Bryts Insurance. Their full house services include fire claims assistance, storm damage claims assistance, geyser installation and maintenance, building consultation, business assessors, fencing and renovators.

Family knows best

Founded 20 years ago by the late Mr Lamla Ngcongca, this family business is determined to deliver professionalism, integrity and quality service while meeting their clients' needs. Currently run by his daughter Siyasanga, a female in a male dominated industry, this company also empowers entrepreneurs and youth by offering them a practical opportunity to improve their workmanship and expertise through the different projects. Your building maintenance and facilities management are in good hands with the experienced team at Ngcongca Building Consulting.

go to Ground Floor, Liesbeek House
River Park, Mowbray, Cape Town
call 021 680 5068 / 082 446 3867
email sngcongca@ngcbuildingconsulting.co.za
speak to Siyasanga Ngcongca / Nathi Silinga

 **KEY CLIENTS** Discovery, Nedbank, ABSA, Santam, Hollard

1993
Inception of Ngcongca Construction by the late Mr Lamla Ngcongca

2013
Siyasanga Ngcongca takes over as Managing Director

2016
Company name changes to Ngcongca Building Consulting to increase business offering, and rapidly grows from one longstanding client to 6

2018
Awarded most preferred contractor of the year by Sanlam

2019
Took part in the Top 10 SAB Kickboost

officebox

stationery suppliers



19 employees



43% black-owned



33% woman-owned



1020 clients



2015 graduated

Not just pencil-pushers

OfficeBox is a B2B stationery supplier, focused on taking the hassle out of ordering stationery. Their unique, easy-to-use and password protected ecommerce ordering platform ensures fast order processing, comprehensive management of orders and allows customers to efficiently track their orders to their door. The team's experience in the industry has allowed them to partner with the best suppliers to ensure excellent service and a wide product range at a competitive price. This vibrant, young company has seen rapid growth since their launch in 2013, and has a bright future.

Double the savings

Saving money: OfficeBox allows businesses to procure all the stationary brands they've come to know, at a guaranteed cheapest price in the market - saving customers as much as 40% on their month-to-month spend. Saving time: All orders placed on the online platform before 12 noon will be received the next day, plus OfficeBox's simple and efficient online system guarantees the best price - so no more time wasted getting multiple quotes.

go to 1 Junction Rd, Parow Industrial,
Cape Town
call 087 285 5845 / 083 310 1493
email david@officebox.co.za
speak to David Adams
www officebox.co.za

*** KEY CLIENTS** Virgin Active, Excellerate Holdings, Store-Age, Homechoice, Educor, Burger King

2013

Founded the office supplies business with online ordering and national delivery. Joined the Sanlam Group ESD Programme

2014

Deneb Investments, a subsidiary of HCI, invests in OfficeBox

2015

Grew customer base to 500 customers in 12 months with three sales teams. Acquired first national corporate customer, servicing 20+ locations nationwide

2016

Achieved 125% growth in customer numbers. Acquired a national customer, servicing their 128 locations, nationwide

2020

Launched YourSchoolBox, a standalone eCommerce platform designed for the schools market



colab concepts



ngcongca consulting



officebox



legaci

legaci

dry cleaning and laundry services



37
employees



100%
black-owned



80%
woman-owned



400/month
clients



2016
graduated

A clean operation

Legaci does laundry, dry cleaning, garment alternations and the preservation and restoration of special garments. They do bulk, commercial or household laundry through various outlets around Tshwane and at the Irene Village Mall in Centurion. Legaci is also renowned for excellent alteration services, including resizing garments, shortening or lengthening, stitching, patching, and replacing buttons.

Specialised skills and services

Legaci specialises in the cleaning, preservation and restoration of special wear, like wedding gowns, heirloom garments, army uniforms and christening dresses. They are the only South African laundry trained and certified by the USA's Association of Wedding Gown Specialists. Legaci can also renew your pillows, cleaning, fluffing, sanitising and deodorising them with their specialised pillow 'vac' machine.

go to 17 Kambathi St, N4 Industrial Gateway Park, Pretoria
call 012 803 0404 / 082 377 5088
email dudu@legaci.co.za
speak to Dudu Mofokeng

2009
First Legaci Dry Cleaners and Laundry Services branch opens

2013
Legaci Head Office and factory starts operating

2014
Open two more branches at Moreleta and Sinoville. Joined the Sanlam Group ESD Programme

2016
Open another branch in Irene Village Mall, totalling five branches. Business grows to 37 employees

*** KEY CLIENTS** Hotels, Universities, Restaurants, Eskom, University of Pretoria, Mongena, Alkade Investments, Grand Caffé, Blue Diamond Hotel, Ogalitos, Advanced Health and walk-in clients

nti solutions

building automation



8 employees



100% black-owned



25% woman-owned



9 clients



2019 graduated

Sparking solutions

NTI Solutions creates better living spaces by providing electronic building automation solutions. Based in Cape Town, NTI Solutions' service offering includes HVAC Control, Lighting Control, Fire Detection and Gas Suppression, Access Control, CCTV Surveillance, Intercom, Public Address, Voice Activation, Audio Vision and Networks. If you're looking to have a secure business, they have all your solutions.

Uncaged success

Having started off as a fencing company 18 years ago, NTI Solutions now delivers their service offering by providing assessments, design, installation, post-installation maintenance and project management to its customers. This organisation believes in growing with its clients to provide trusted solutions for a business of any size. They have developed strong strategic partnerships in the Build, Retail and Property environments of both the Private and Public sectors who ensure NTI Solutions' scalable business model and resources enable it to deliver the best solutions to your business.

go to The Courtyard, cnr Century Way & Esplanade Rd, Century City
call 021 741 0430
email marlon@ntisolutions.co.za
speak to Marlon Parring

1994
Started off as a fencing company named NedSteel

2000
Branched into the electronic security of CCTV and access control as NTI Solutions

2012
Expanded to Fire Detection and Fire Suppression

2017
Expanded into Gas Suppression

2020
Provides the whole basket of building automation with building management control

*** KEY CLIENTS** Exl Services, Growth Point, Pareto, Ascension Properties, Spire Properties, GVK

deb group solutions

automated building management



10 employees



100% black-owned



0% woman-owned



13/month clients



2019 graduated

Providing safety

DEB Group Solutions was founded in 2011 by Hans de Beer and specializes in Automated Building Management solutions. They design and supply state of the art security related equipment for industry, personal and business safety. With a focus on electronic installations and maintenance, their product offering includes IP Access Control Systems and Software, Biometric facial recognition, Biometric fingerprint access control, IP Intercom systems and CCTV special lighting.

Realizing the dream

After nearly 30 years in the Automated Building Management industry, de Beer wanted to challenge himself to find the best possible solutions in the industry and ventured into the future of technology to achieve this. Years later, DEB Group solutions is the preferred supplier to the Sanlam Group. At DEB Group Solutions, all the employees consistently produce the highest quality workmanship possible to your organisation.

2016

Signed first SLA with the Sanlam Group becoming the preferred supplier for their Access Control and CCTV

2017

Achieved a turnaround of greater than R1 million

2018

Nominated and successfully included into the Sanlam SME program

2019

Renewed our SLA agreement with Sanlam Group

go to 28 Copper Street, Rocklands
Mitchell's Plain
call 071 419 0323 / 060 997 9986
email hans.debeer@debgroup.co.za
speak to Hans de Beer or Aladdin de Beer

 **KEY CLIENTS** Sanlam, Santam, Ingenuity, Rabie, Glacier, MiWay



nti solutions



deb group solutions



jonga systems



rise uniforms



#H5

jonga systems

electronic security



8 employees



84% black-owned



0% woman-owned



70 clients



2019 graduated

Protecting communities

Jonga is a Cape Town based security technology provider, that seeks to make the township a safer place. Through its affordable, community-based home alarm system, Jonga has been empowering communities against thefts. Their 'Iris' Motion Sensor and the Jonga App are the Jonga home alarm system that works to prevent crime and have already been certified by Sigfox and ICASA.

Close to home

Following a visit to his aunts' home in Empucukweni, Witbank, which was the sixth house to be broken into, founder Ntsako Mgiba was determined to find a solution. The Jonga product is a simple IoT premises-monitoring solution that gave his aunt and the caring community control of her homes' safety by alerting them of intruders. Jonga aims to equip your family with complete peace of mind without breaking into your bank account.

2016

Jonga was founded

2017

Won 3 start-up competitions

2018

Brought three angel investors on board and joined the Savant Hardware Incubator

2019

Developed working POC, got it certified and then took it to market

go to 503 Matrix, 1 Bridgeway,
Century City, Cape Town
call 083 596 4011
email ntsako@jonga.co
speak to Ntsako Mgiba

#H6

rise uniforms

clothing manufacturing



40 employees



100% black-owned



100% woman-owned



20/month clients



2019 graduated

Setting the mark

Rise Uniforms is a Cape Town based manufacturer and supplier of superior quality corporate wear, uniforms and complementary garments located in Philippi. 100% black female owned, this company locally manufactures all it's garments as per each of their clients' specific and individual needs. They currently employ 46 people from the surrounding townships and produce uniforms for corporations such as Pick n Pay and Boxer Supermarket.

Rising above all

Rise uniforms has a strong commitment to see a transformation in the Philippi community, having deliberately chosen this location to set up shop. They offer training opportunities to groups of women to ensure the 38% unemployment rate in the community continues to decrease. This organisation works to become the choice mass uniform supplier nationally and to the rest of Africa.

go to Teguka Business Park, cnr Hammer & Spanner Rd, Philippi, Cape Town
call 084 291 4298
email info@riseuniforms.co.za
speak to Ntombekaya Nonxuba

*** KEY CLIENTS** Pick 'n Pay, Boxer superstores, Ingomso security

2010

Formally registered with 10 employees (in operation since 2007)

2014

First contract from Pick n Pay local stores nationally. Employees grow to 27

2017

R5 million expansion funding from NEF

2018

National contract from Boxer superstores. Employees grow to 40



For more info on the Sanlam Group
Enterprise Supplier Development
Programme portfolio, email
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